

## ITS – Integrated Telemanagement Services, Inc. Ranked Again on Channel Futures 2022 MSP 501—Tech Industry's Most Prestigious List of Managed Service Providers Worldwide

Annual MSP 501 Identifies Industry's Best-in-Class Businesses Growing Via Recurring Revenue and Innovation

SIMI VALLEY, Calif. (PRWEB) July 21, 2022 -- Integrated Telemanagement Services, Inc. has been named as one of the world's premier managed service providers in the prestigious 2022 Channel Futures MSP 501 rankings for the third year in a row.

ITS has been selected as one of the technology industry's top-performing providers of managed services by the editors of Channel Futures. For the past 16 years, managed service providers (MSPs) from around the globe have submitted applications to be included on this prestigious and definitive listing. The Channel Futures MSP 501 survey examines organizational performance based on annual sales, recurring revenue, profit margins, revenue mix, growth opportunities, innovation, technology solutions supported, and company and customer demographics.

MSPs that qualify for the list must pass a rigorous review conducted by the research team and editors of Channel Futures. It ranks applicants using a unique methodology that weighs financial performance according to long-term health and viability, commitment to recurring revenue and operational efficiency.

Channel Futures is pleased to name ITS to the 2022 MSP 501.

"We are so proud and humbled to be selected again for the third year in a row," said Sharon Woods, President and CEO of ITS. "The needs of our clients and the work environment continue to change, and I'm so proud of our team's focus to quickly adapt and find the right solutions."

This year's list once again attracted a record number of applicants, making it one of the most competitive in the survey's history. Winners are being recognized on the Channel Futures website and will be honored at a special ceremony at the Channel Futures MSP Summit + Channel Partners Leadership Summit, Sept. 13-16, in Orlando, Florida.

Since its inception, the MSP 501 has evolved from a competitive ranking into a vibrant group of innovators focused on high levels of customer satisfaction at small, medium and large organizations in public and private sectors. Today, many of their services and technology offerings focus on growing customer needs in the areas of cloud, security, collaboration and support of hybrid work forces.

"The 2022 Channel Futures MSP 501 winners are the highest-performing and most innovative IT providers in the industry today," said Allison Francis, senior news editor for Channel Futures. "The 501 has truly evolved with the MSP market, as showcased by this year's crop of winners. This is also the fifth consecutive year of application pool growth, making this year's list one of the best on record."

"We extend our heartfelt congratulations to the 2022 winners, and gratitude to the thousands of MSPs that have contributed to the continuing growth and success of the managed services sector," said Kelly Danziger, general manager of Informa Tech Channels. "These providers are most certainly driving a new wave of innovation in



the industry and are demonstrating a commitment to moving the MSP and entire channel forward."

The complete 2022 MSP 501 list is available on Channel Futures' website.

## Background

The 2022 MSP 501 list is based on confidential data collected and analyzed by the Channel Futures editorial and research teams. Data was collected online from Feb. 1-April 30, 2022. The MSP 501 list recognizes top managed service providers based on metrics including recurring revenue, profit margin and other factors.

About ITS – Integrated Telemanagement Services, Inc.

Since 1990, ITS has been providing small and medium-sized businesses across Central and Southern California with IT and telephone solutions, services and white-glove support that help organizations achieve more growth and greater success. ITS's proactive support simplifies technology, greatly reducing downtime and enabling businesses to streamline their processes and communications.

## **About Channel Futures**

Channel Futures is a media and events platform serving companies in the information and communication technologies (ICT) channel industry with insights, industry analysis, peer engagement, business information and in-person events. We provide information, perspective, and connection for the entire channel ecosystem. This community includes technology and communications consultants, integrators, sellers, MSPs, agents, vendors and providers.

Channel Futures is part of <u>Informa Tech</u>, a market-leading B2B information provider with depth and specialization in ICT sector.



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